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About Us

Focussing on what really matters

*A non-conventional approach in support
of leadership.*

We are an independent law firm,
dedicated to providing legal support for
the international operations and
investments of foreign companies in Brazil
and the internationalization of Brazilian
companies, from preparation to support
in the destination countries.

Our Purpose is to identify and catalyze the
best business opportunities, clearing the
barriers that compromise our Clients' time
and energy, so that they can focus on the
work that really matters: exceeding the
expectations of their shareholders.

Innovation from the inside out

*Legal expertise with elegance,
since 2001.*

The new markets are no longer the result
of long-term transformations. They appear
instantly, anywhere, in unpredictable and
unimaginable ways. That's why we edited
our DNA to make Innovation a
cornerstone of our culture.

We believe that Innovation is possible,
without undermining the integrity of our
values and principles — without
renouncing the legacy that brought us
here. Therefore, we open our doors and
Windows, letting all currents get to us.
Nevertheless, we stand firmly on our feet.

Ethics and Compliance

*Either one has integrity,
or one has nothing.*

Our company prides itself of the care it
gives to every ethical aspect of human
relations and of everyday work, ensuring
that our team never crosses the line of no
return. That is why we hold the highest
standard of internal demand,
guaranteeing that every deal is made only
for the advantages of its terms.

Vaz de Almeida Advogados, 2023.





Os Escritórios e os Advogados Mais Admirados do Brasil pelas Maiores Empresas
2012, 2013, 2015, 2017, 2018, 2021

Escritório Líder Regional
2021, 2022

Paulo Reganin
DNA+Fenalaw Award 2022

Caio Vaz de Almeida
Acritas Independently Rated Lawyers
Análise Editorial, 2016 e 2017

Amanda Duarte
Análise Editorial, 2021
Análise Mulher, 2021 e 2022



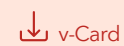
Caio Vaz de Almeida
Founder and Managing Partner



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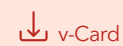
Mauricio Ortega Vieira
Strategic Operations and
Automotive Sector Relations Area



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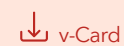
Amanda Pesciutti Duarte
Corporate Law
& ESG



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Alessandra Valenza
Administrative &
Financial Management



v-Card



Mauricio Santos Nucci
Tax



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Julhi Almiron Bonespírito
Litigation & ADR



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Alliances



Deutsch-Brasilianische
Industrie- und Handelskammer
Câmara de Comércio e Indústria
Brasil-Alemanha



Markets and
Fields of
Practice



Economic Sectors

Agrobusiness and Agrotechs
Automotive and Autoparts

Bank, Financial and Monetary
Basic Industry
Biotechnology and Biosafety
Business Restructuring and Salvage

Compliance Risk Assessment
Corporate Crimes
Cryptoactives

Emerging Companies
Engineering and Construction
Entertainment and Leisure

Facilities
FinTechs

Goods and Services Industry
Governmental Relations

High Performance Sports

Infrastructure
Insurance and Reinsurance
International Trade and Customs Law

Investment Funds and Asset Management

Legal Controllershship
Legal Representation for Shareholders

Life Sciences and Healthcare
Logistics and Transportation of Cargo and
People

Luxury Market

Media, Marketing and Advertising
Mining

Oil and Gas

Private Clients, Family and Successions

Programs for Corporate Integrity and
Ethics

Public and Administrative Law

Real Estate Transactions
Renewable Energy
Retail and E-commerce

Startups
Structural Operations
Sustainability

Tech- and Manufacturing Hubs
Technologies
Telecommunications
Third Sector and Social Businesses
Tourism, Events and Hotel Trade

Urbanization and Allotment



What We do

Corporate Law
& ESG

Innovation,
Digital Law,
Cybersecurity and
Intellectual property

Tax Law

Strategic
Operations

and Automotive Sector
Relations Area

Litigation and
ADR

Labour Relations,
Global Mobility and
People Management



Corporate Law & ESG

Negotiating and drafting
of complex contracts

Societal Constitution and Restructuring
Sale and purchase of companies
Defense against hostile takeovers

Acquisitions, swaps or
combinations of participations

Minutes, statutes, articles of incorporation,
MoUs, Shareholder Agreements, Control
Divestments, Transfer of Minority Interests

Share Offers (IPO, Follow-on and OPA)

Mergers and Acquisitions (M&A)
Project Finance, Trade Finance,
Acquisition Finance

Foreign investments in Brazil
Legal Support for foreigners

International trade operations
Global supply chains

Manufacturing, distribution and retail

Sales representations and Franchising

Global supply chains

Succession
Wealth Management
Legal representation for foreign enterprises

Innovation, Digital Law & Cybersecurity

Compliance with
the Protection of Personal Data

Big Data and Artificial Intelligence
Internet of Things

Cloud Computing
Software Engineering and Mobile APPs
IT-Systems

Block Chain and Cryptoactives
Techs and Emerging Companies
Gaming

e-Commerce and Marketplaces
Digital media entertainment

Social Media

Hiring of digital influencers
Streaming platforms

Intellectual Property

Protection, registration and
management of IP-assets

Consortia, joint ventures and M&A
involving strategic IP-assets

Brands and e Brand Protection
Legality of Marketing Strategies
Trade Secrets
Industrial Designs
Food engineering
Geographical Indications
Designatns of Origin

Cultivars, pharmaceuticals
and Biotechnology

Chemicals and agricultural inputs
Materials and nanomaterials



What We do

Corporate Law & ESG

Innovation, Digital Law, Cybersecurity and Intellectual property

Tax Law

Strategic Operations

and Automotive Sector Relations Area

Litigation and ADR

Labour Relations, Global Mobility and People Management

Administrative and Judicial

Tax Law

Strategic Consultancy and Tax Planning

Drafting of administrative objections arising from infraction notices and appeals due to non-approved tax compensations

Defense and appeal in cases of tax foreclosures and precautionary tax measures

Reduction of tax incidence and reimbursement of overpaid taxes via legal measures

Drafting of Writs of Mandamus against abusive acts by fiscal authorities

Legal support during inspections and audits

Limitation of tax liability for partners and managers

Leading Cases

Management of Tax Clearance Certificates

Recuperation of accumulated tax credits (ICMS)

Recuperation ICMS ST credits — including due to price gaps

Recuperation of federal tax credits

Tax benefits and special tax regimes

Tax impact mitigation on logistics networks

Consultancy on direct and indirect taxes, as well as social security and customs tariffs

Consultancy on Cross Border operations, multilateral treaties and interactions with foreign law firms

Tax models for infrastructure projects

Legal advice during inspections and audits

Workshops, trainings and lectures

Analysis and preparation of legal opinions on installment plans

Drafting of plans to eradicate or mitigate tax liabilities

Due Diligence in M&A operations

Domestic and international tax planning

Structuring of foreign investments in Brazil

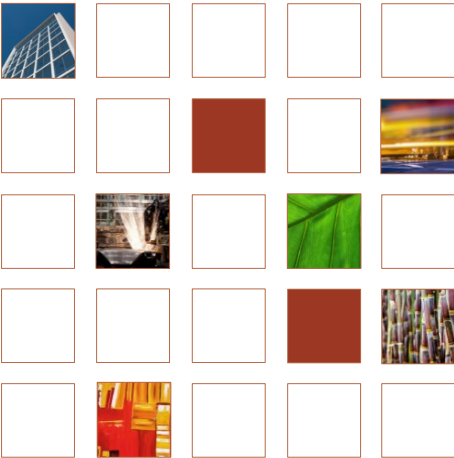
Support for societal planning

Support for corporate constitutions abroad, subsidiaries or otherwise

Tax advice on remittances and receipts from abroad

Tax aspects of financial operations

Tax incidence optimization projects





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Relations Area

Litigation and
ADR

Labour Relations,
Global Mobility and
People Management

Strategic Operations & Automotive Sector Relations Area

Negotiation and preparation of technical-
industrial service contracts, Facilities, Tiers
and manufacturers

Shareable contract management platform
(Contract Lifecycle Management)

Legal analysis of trade proposals

Price gaps / Cost Breakdown

Relations with head offices
Strategic communication

Interlocution with the Tiers
Conflict resolution

Product Liability
Automotive Recalls
Crises management

Drafting of notices
Structured strategies

Documentation, negotiation
and resolution of Claims

Specialized tax consultancy

Legal aid for businesses

Our firm is acknowledged — by our clients as well as by specialized publications — as a benchmark in Legal Support to the players of the Automotive and Auto Parts Industries, a sector of great economic relevance with a long supply chain.

Relations are not always smooth, given that technical service suppliers, Tiers and assemblers are all extremely sensitive to economic circumstances, not to mention the rising competitiveness on all levels of the chain.

Our experts know this scenario well and have both the experience and the skills needed to handle demanding negotiations, to develop or analyze contracts and to manage the vast and complex contractual documentation of these relations.



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Relations Area

Litigation and
ADR

Labour Relations,
Global Mobility and
People Management

Litigation and Alternative Dispute Resolution

Conflict resolution in Brazilian and
international arbitral courts

Mediation and conciliation

Examination of evidence and risk
assessment in disputes

Procedural Strategies
Petitions, defenses,
edicts and oral arguments

Commercial and corporate disputes
Conflictive corporate dissolutions
Judicial recoveries

Bet-the-Company Litigation
Corporate criminal law

Civil Liability

Protection of interests and
exercise of rights

Legal opinions and reports on the
validity of legal affairs

Compliance with obligations
Contract related disputes
Strategic recuperation of credits

Possession, ownership and
shared ownership and rights
Asset Management
related disputes

Disputes over
succession planning
Due Diligence
transdisciplinary projects

*We are always headed towards the best
solutions and alternative means for
resolving conflict — in the most
intelligent, agile and least costly way for
our clients — favoring negotiations over
legal actions*

*Nonetheless, when negotiations are not
possible, we have an experienced team,
that specializes in legal disputes, highly
qualified to act under pressure with
agility, like an «offensive line».*

*The oldest department of our firm
upholds a precious tradition of technical
excellence in legal writing, procedural
strategy, edicts and oral arguments in
court and lodgment of appeals in all
instances, with the aim of assuring
the discharge or transfer of obligations,
the fulfillment of civil liabilities, the
observance of contracts, possession and
ownership, as well as consortia
of goods and rights.*



What We do

Corporate Law & ESG

Innovation, Digital Law, Cybersecurity and Intellectual property

Tax Law

Strategic Operations

and Automotive Sector Relations Area

Litigation and ADR

Labour Relations, Global Mobility and People Management

Labour Relations

Global Mobility and People Management

New technologies and labor relations

New markets and professions

Assistance in the preparation of Offer Letters

Special working arrangements

Assistance in recruiting, selection and integration

Onboarding / Offboarding protocols

Downsizing protocols
Crises management

Assistance for outsourcing models

Intellectual capital management and succession planning

Internal rules, codes of ethics, codes of conduct and People Management policies

Leadership development

Performance assessment models

Benefit packages, advantages and complementary pensions, variable pay, bonuses, commissions and participation on results

Remuneration of executives and Stock Options

Work time regimes and vacations

Internship and training programs
Special talents programs
Workplace inclusion programs

Affirmative actions on human rights
Health and workplace security programs
Quality of life programs

Home Office
Anywhere Office

Consultancy for employers
Negotiation of collective bargaining agreements

Disputes involving labor relations

Immigration and Mobility of professionals

Business and working visa, visa for investors, family visa, visa for temporary or permanent residence, visa extensions

Citizenship and naturalization for executives

International Mobility of professionals





Community

Sharing needs in order to share the meaning of life.

—

Doing good might simply be smiling, listening carefully, be silent, speak with sincere affection or donating a little of our time.

We believe, that doing our job with passion is also a way of doing good, intervening positively in society and building a legacy. Donating oneself is a structural demand of the human condition, and when we fail to do it, we fail to fulfill ourselves.

Looking to real people

—

When we recognize something beautiful, something that matches our desire for happiness, we feel compelled to communicate it to others. And when we see someone's dignity violated, their integrity compromised or their potential ignored, something in us demands that we shift some of our energy to «do something». Sometimes it's just being available.

Inclusion, diversity and civic engagement

Our way of living, embracing, leading and endeavor.

—

We celebrate diversity and defy every form of prejudice, because we want everyone to be proud of what they are and want to be.

Furthermore, we believe that a truly inclusive culture shows itself in an open space for everybody, dissolves barriers and unleashes each person's natural potential.



Women

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Vaz de Almeida Advogados is proud of its uninterrupted history of respect for women and the facts speak for themselves: in our Firm, 50% of leadership roles are played by women, including the Strategic Committee of Leaders (2023).

He For She

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Since March 2021, we have formally committed to the global #HeForShe movement, becoming its signatories (#2221499) aswell as promoters.



Pro Bono Legal Support & Agenda 2030

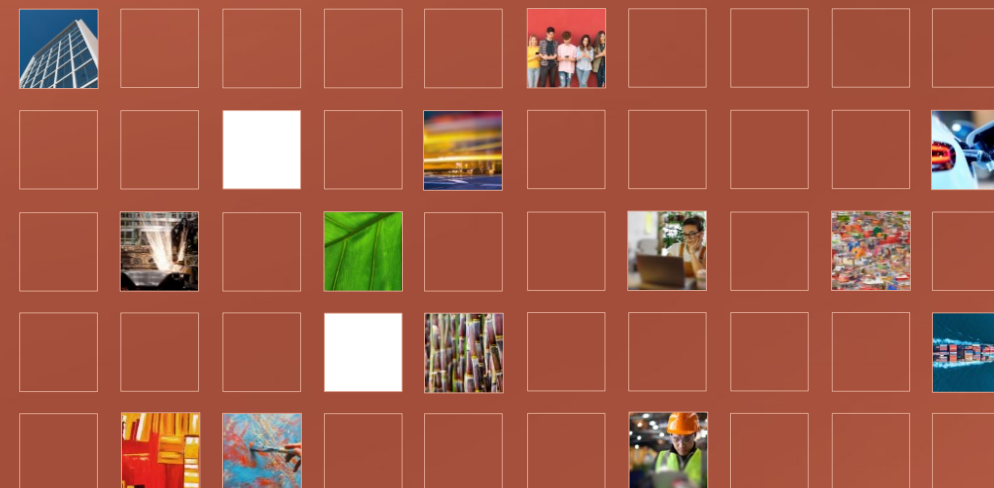
Guidelines for the selection of partnerships.

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We are signatories of the 2030 Agenda, the ambitious appeal to solve humanity's main challenges, signed by the 193 Member States of the UN.



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ABOUT US >

WHAT WE DO >

NEWS PORTAL >

REPUTATION >

COMPLIANCE >

PEOPLE >